

## Press Release

December 2011

### **German Softwood Network participates in WOOD GERMANY**

The German Softwood Network GmbH (GSN) is a new participant in the WOOD GERMANY marketing platform. GSN is an alliance of sawmills, wood finishing operations and timber construction companies in the Sauerland region of North Rhine Westphalia.

The nine operations of this network offer a wide range of service under the GSN umbrella, and hence represent a large part of the production and value chain for wood processing. Services offered range from the production of high-quality softwood products and finishing to structural solid wood products such as KVH and glued-laminated timber as well as technical bonding/joining up to the planning and technical implementation of contemporary timber construction.

Products and services are standardized in accordance with German and international requirements, and are also offered on a customized basis, tailored to specific customer requests. This means that even unusual requirements with regard to supply quantities, measurements and cut diagrams can be met in a flexible manner when compared to other providers that only offer mass-produced products. This flexibility also applies to the tailored implementation of wood building projects using modern wood structures. All wood products are based on top-quality softwood (spruce, larch and Douglas fir) derived from a sustainable regional forestry industry (PEFC certificate).

GSN's special capability is based on the unique composition of the network as a team of medium-sized wood experts. The family-owned operations of the network feature extensive know-how, decades of experience, modern equipment as well as a high degree of quality and service orientation. The different specialities of the various companies are optimally linked within the network to achieve the best possible benefit for the customer, and products and services are offered and managed centrally via the GSN office.

WOOD GERMANY is the new international B2B marketing platform of the German timber industry. Additional important export-oriented companies and institutions of the German timber and forestry industry will be presented at WOOD GERMANY in the future.

The German timber industry is a global market leader known for high-quality and innovative products and services. German timber products are derived from sustainable forestry management that has been successfully practiced in Germany for 300 years. Germany is home to Europe's largest timber reserves.

For more information and contact opportunities, please see [www.woodgermany.com](http://www.woodgermany.com)

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